



OTIS

REGISTRATION
DETAILS
TIN: 2631803116
RRC: 263101001
SRN: 1122651025640

reference No 23/01/23

«23» January 2023

Mr. Andrey Koksharov

CEO, General Director

«OTIS», LLC.

Subject: the offer of cooperation

Dear Sirs!

Calculation for a 20-foot container

Capacity	Number of bottles in a box	Box weight, kg	Number of boxes in a container	Number of bottles in a container	Gross weight kg.	FCA price , Rub/1 bottle	
Oil PRD TM Packaged							
1 l	fifteen	14.50	1091	16365	15819.5	82	
1.8 l	eight	fourteen	1400	11200	19600	145	
3 l	6	17.53	1400	8400	24542	240	
5 l	3	14.4	1170	3510	16848	405	
10 l	one	10.2	2002	2002	20420.4	790	

FOB Novorossiysk:

- 40-ft (1L) — 44 380 rub/cont.
- 40-ft (5L) — 56 721 rub/cont.
- 40-ft (10L) — 61 711 rub/cont.
- 20-ft (flexitank) — 59 610 rub/cont.

Payment terms: 100% prepayment.

Yours Sincerely,

Andrey Koksharov
CEO, General Director
« OTIS », LLC.



REGISTERED ADDRESS
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